



IICDC News

January 2010

Best Wishes For A Successful 2010 From IICDC January 4, 2010

We enter 2010 with great confidence in our programs and our partners, and we look back to 2009, a year in which we more strongly positioned IICDC for solid growth. We take this time to thank you for placing your commercial liability business with us and vow to give you even more reasons in the years ahead to make IICDC your carrier of choice.

In 2009, we staked our way to steady growth, increased our staff size to better serve you, and continued to champion the cause of aggressively challenging claims on behalf of your insureds. We're proud to report that our intensive legal efforts resulted in new law relating to moshing in the state of New York (*Schoneboom v. BB King Blues Club*), further evidencing the efforts and investment IICDC makes in protecting the interests of your nightclub clients.

During the second half of 2009, we announced plans to acquire an admitted carrier, which will enable us to provide you greater coverage options through an admitted business platform. Late in the year, we undertook a major market research study involving many of our broker partners and we presented these research findings to the entire IICDC staff. We believe that listening to you and building our business around your needs will result in mutual growth for you and us. We thank the many of you who invested your time in this important study.

In 2010, we will continue to confront the soft market that has challenged our industry for the past many months. We are positioned to attractively price our product so that you can continue to write new business with IICDC programs. All of us here at IICDC wish you the best success in the year ahead. Let me again thank you for your submissions and urge you to bring new coverage opportunities to the table so we can explore new ways to grow your business together.

Happy New Year!

Jeff Cohen
President
Indemnity Insurance Group